# Daniel **Rehsmann**

DOCTORAL RESEARCHER · MICROECONOMIC THEORIST 24. SEPTEMBER 1990 · VIENNA – AUSTRIA

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## **Academic Professions**

**University of Vienna** Vienna (AUT)

SCIENTIFIC PROJECT STAFF AT THE DEPARTMENT OF BUSINESS DECISIONS AND ANALYTICS

May 2021 - current

- Contest Theory
- Mechanism Design
- Industrial Organization

Alpen-Adria Universität Klagenfurt Klagenfurt (AUT)

PRE-DOCTORAL RESEARCHER AT THE DEPARTMENT OF ECONOMICS

Sep. 2019 - May 2024

- Contest Theory
- Industrial Organization

Alpen-Adria Universität Klagenfurt Klagenfurt (AUT)

SCIENTIFIC ASSISTANT AT THE DEPARTMENT OF GEOGRAPHY Mar. 2018 - Sep. 2019

• Econometric Analysis of Public Transport

Alpen-Adria Universität Klagenfurt Klagenfurt (AUT)

TEACHING ASSISTANT AT THE DEPARTMENT OF GEOGRAPHY Oct. 2016 - Feb. 2017

Alpen-Adria Universität Klagenfurt Klagenfurt (AUT)

RESEARCH ASSISTANT AT THE CENTRE FOR PEACE STUDIES AND PEACE EDUCATION Oct. 2016 - Feb. 2017

### Education

#### Alpen-Adria Universität Klagenfurt Klagenfurt (AUT)

Ph.D.: Modeling, Simulation and Optimization in Economics

Sep. 2019 - May 2024

- Cumulative Dissertation in Game Theory · Summa cum laude
- Contributions to: Contest Theory Mechanism Design Industrial Organization

#### Alpen-Adria Universität Klagenfurt

Klagenfurt (AUT) Oct. 2014 - Sep. 2018

Review of Economic Design

MSc. IN INTERNATIONAL MANAGEMENT

• Masterthesis: The Enclosure of the Intellectual Sphere · Top grade

Alpen-Adria Universität Klagenfurt Klagenfurt (AUT) BSc. IN BUSINESS ADMINISTRATION Oct. 2011 - Jul. 2014

• Bachelorthesis: Impact Measurement Methods in Social Entrepreneurship · Top grade

# **Publications**

# The Sumo Coach Problem

Online Available Here Oct. 2022

### **Properties of Bundle Valuations in Carrier Collaboration**

**CEJOR** 

WITH DMITRIY KNYAZEV AND RUDOLF VETSCHERA - ONLINE AVAILABLE HERE

Oct. 2022

# Job Market Papers

#### **Contesting Fake News**

CESifo Working Paper

WITH BEATRICE ROUSSILLON AND PAUL SCHWEINZER – ONLINE AVAILABLE HERE

Sep. 2023

**Abstract:** We model competition on a credence goods market governed by an imperfect label, signaling high quality, as a rank-order tournament between firms. In this market interaction, asymmetric firms jointly and competitively control the underlying quality ranking's precision or verifiability by releasing individual information. While the labels and the information they are based on can be seen as a public good guiding the consumers' purchasing decisions, individual firms have incentives to strategically amplify or counteract the competitors' information emission, thereby manipulating the label's (or ranking's) discriminatory power. Elements of the introduced theory are applicable to several (credence-good) industries which employ labels or rankings, including academic departments, books, music, and investment opportunities.

#### **Choose Your Auction: Mechanism Design for a Bidder**

SSRN Working Paper

WITH DMITRIY KNYAZEV - ONLINE AVAILABLE HERE

Oct. 2023

**Abstract:** This study discusses the maximization of a bidder's utility in auctions by leveraging the information about a bidder's value to formulate the auction's rules. To make the analysis interesting, the research focuses on auction formats perceived as fair and unbiased, in line with common European Union or World Trade Organization procurement regulations. In the main model setup, we do not allow the auctioneer to pay the bidders and characterize a preferable auction format as a second-price auction which pools – i.e., does not distinguish between - certain sets of bids. The analysis is then extended to allow for transfers towards bidders. In this more permissible environment we demonstrate that a substantially positive net interim utility can be guaranteed to a bidder without running a deficit in equilibrium. The theory is applied to a model of favoritism, discussing whether forms of preferential treatment in auctions are preventable or detectable.

# **Teaching**

**Introduction to Microeconomics** 

UNDERGRADUATE (T.A.)

University of Klagenfurt Sep 2019 - Jul 2021

Introduction to Macroeconomics

Undergraduate (T.A.)

University of Klagenfurt

Sep 2020 - Feb 2021

**Quantitative and Qualitative Research Methods** 

MASTER (T.A.)

University of Klagenfurt

Sep 2020 - Feb 2021

Interdisciplinary Conflict Research in the Alps-Adriatic Region

MASTER (LECTURER)

University of Klagenfurt

Sep 2018 - Jul 2021

**Algorithmic Game Theory** 

Ph.D. (T.A.)

University of Ljubljana

Sep 2022 - Feb 2023

**Introduction to Business Administration** 

UNDERGRADUATE (T.A.)

University of Vienna

Feb 2022 - Jul 2022

Management I

Undergraduate (T.A.)

University of Vienna Feb 2022 - Jul 2022

University of Vienna

Management II

**UNDERGRADUATE (T.A.)** 

Sep 2023 - current

## Conference Talks

2023 Choose Your Auction: Mechanism Design for a Bidder, European Winter Manchester (GBR) Meeting of the Econometric Society

Contesting Fake News, Conference on Economic Design

**Contesting Fake News**, UECE Game Theory Lisbon Meetings - Programme Lisbon (PRT)

2022 **Contesting Fake News**, Contests: Theory and Evidence Reading (GBR)

2021 **The Sumo Coach Problem**, Contests: Theory and Evidence Berlin (DEU)

## References

#### Univ.-Prof. Mag. Dr. Paul Schweinzer, MSc

Department of Economics Alpen-Adria University Klagenfurt 9020 Klagenfurt, Austria

paul.schweinzer@aau.at

#### Univ.-Prof. Dr. Oliver Fabel, M.A.

Department of Business Decisions and Analytics University of Vienna 1090 Vienna, Austria

oliver.fabel@univie.ac.at

#### **Prof. Alex Gerhskov**

The Bogen Family Department of Economics Hebrew University of Jerusalem 91905 Jerusalem, Israel

alex.gershkov@mail.huji.ac.il

#### Ass.-Prof. Dr. Dmitriy Knyazev, BSc MA

Department of Business Decisions and Analytics University of Vienna 1090 Vienna, Austria

dmitriy.knyazev@univie.ac.at

# **Extracurricular Activity**

#### Herbert C. Kelman Institute for Interactive Conflict Transformation

MEMBER OF WORKING GROUP

#### **Network for Peace Studies in Austria**

COORDINATION TEAM MEMBER

#### Office of the High Representative for Bosnia-Herzegovina

INTERNSHIP AT THE POLITICAL ADVISORY COMITTEE

## **Signet Logistics**

CHEF DE BAR

*Vienna (AUT) · Piran (SLO)* 

Sep. 2016 - current

Girona (ESP)

Schlaining (AUT)

Jun. 2016 - Nov. 2019

Sarajevo (BiH)

Mar. 2017 - Jul. 2017

Murmansk (RUS) · Arctis

May 2015 - Oct. 2015

### Skills

**Theoretical Interests** Game Theory · Auctions · Contests · Mechanism Design · Industrial Organization

**Programming** Wolfram Mathematica · R · Perl · Bash · Python · LaTeX · CUDA · HPC-Parallelization

**Graphic Design** Adobe PS · Adobe ID · Adobe IL · Adobe LR · Incscape · WordPress

Slovene (C2) · German (C2) · English (C1) · Bosnian-Croatian-Serbian (B2) Languages

Italian (B1) · Spanish (A2)

**Interests** Theater Acting · Photography · Chess · Piano